



BE A PRO. BYE, STATUS QUO.

SERVICES AUTOMATION = EFFICIENT SERVICES DELIVERY AND IMPROVED BUSINESS PROFITABILITY

Grow Revenue

Improve Utilization

Boost Margins

3.1%
more
revenue

7.2%
better
utilization

4.5%
margin
boost

11.8%
year-over-year
increase in
revenue

75.3%
employee
billable utilization
improvement

37.6%
project
margin
boost

SPI 2022 Professional Services Maturity™ Benchmark

TOP CHALLENGES



Inconsistent Delivery

Manual, ad-hoc, and lack of repeatable processes diminish experiences and financials

Resourcing Pressures

Inaccurate forecasts and lack of visibility lead to utilization issues and project delays



Forecast Volatility

Missing data and lack of insight lead to revenue leakage, and decreased profitability and resource challenges

Outdated Business Model

Unable to adapt delivery models to meet market shifts and innovation by competitors lead to slow or declining growth



Speed of Business

Rigid and manual processes slow operations, business outcomes and customer time to value

PLANVIEW PROFESSIONAL SERVICES AUTOMATION

Connecting Customer Experience and Profitability
Happier clients. Better services delivery. More revenue.

[Watch Demo](#)