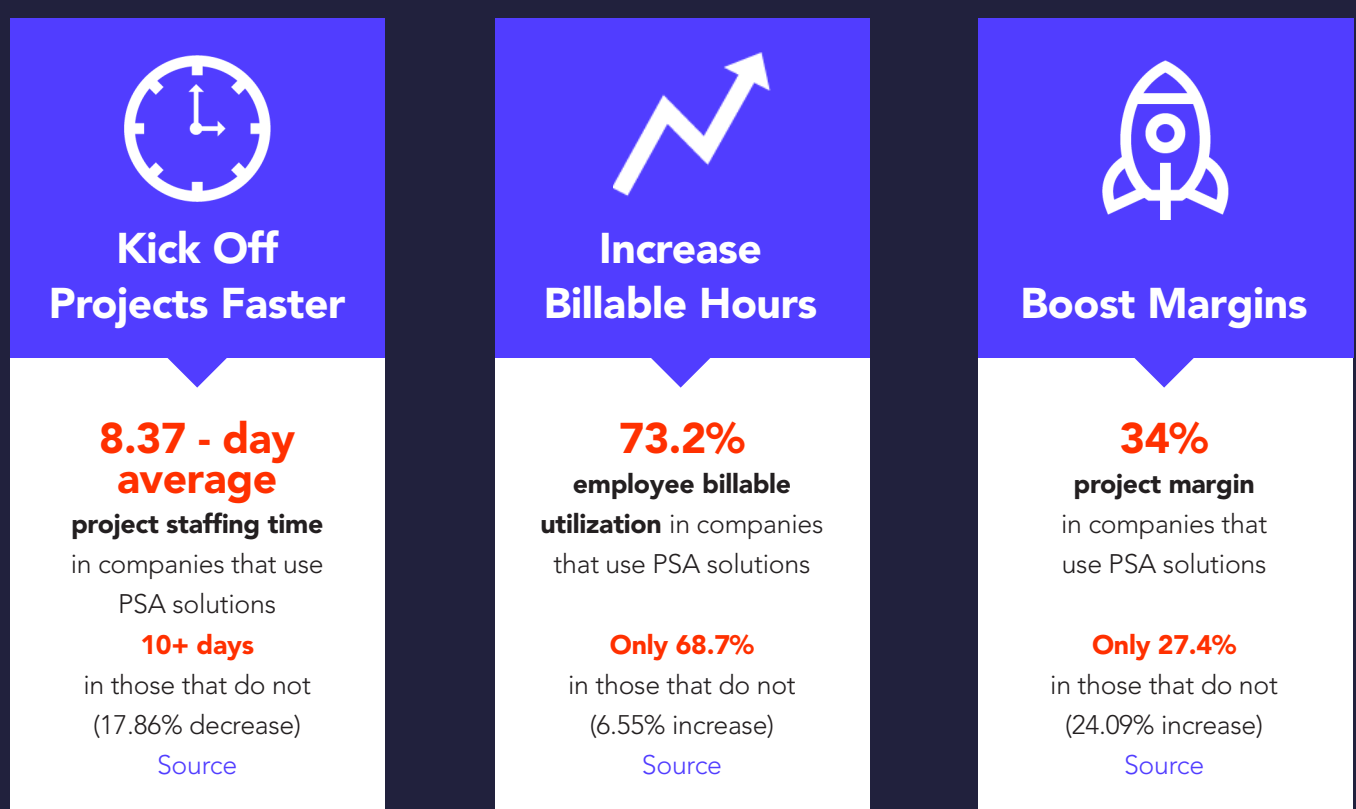# Solving Top Challenges For Service Organizations

Satisfy Customers and Improve Your Bottom Line.
Happier clients. Easier services delivery. More revenue.

Services Automation = Efficient Services Delivery and Improved Business Profitability

Kick Off Projects Faster

8.37 - day average
project staffing time
in companies that use PSA solutions
10+ days
in those that do not
(17.86% decrease)
Source

Increase Billable Hours

73.2%
employee billable utilization in companies that use PSA solutions

Only 68.7%
in those that do not
(6.55% increase)
Source

Boost Margins

34%
project margin
in companies that use PSA solutions

Only 27.4%
in those that do not
(24.09% increase)
Source

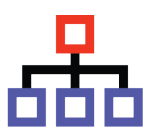## Core Service Capabilities Powering the Quote-to-Cash Cycle

Opportunity Management

Monitor demand and forecast opportunities to better understand your pipeline.

Planview tracks current and potential opportunities' costs, timelines, and profits so you can improve sales effectiveness and service delivery.
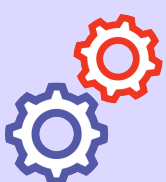
Contract Management

Create and automate standard processes for contract management to improve profitability.

Planview helps you precisely manage contract elements, such as expenses and mixed billing methods, across all engagements.
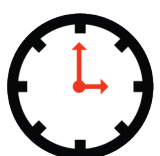
Resource Management

View and manage your entire resource pool to assign the right resources at the right time for more efficient project delivery across all engagements.

Planview helps improve resource utilization and realization, customer satisfaction, and profitability.

Project Management

Gain efficiencies and more accurate project metrics across all your service offerings—ensuring projects get completed on time and on budget.

Planview has built-in quality control when assigning resources to various tasks, creating product status reports, and sharing project information.

Time and Expense Management

Use real-time documentation for timely approvals and invoicing—resulting in immediate revenue recognition.

Planview and its mobile app provide anytime, anywhere access to time and expense tracking via any device for greater financial accuracy.

Financial Management and Revenue Recognition

Keep your client engagement and cash flow thriving with real-time financial health management across engagements.

Planview removes cash-flow challenges with dependable insights, sophisticated budgeting, and intuitive cost allocation capabilities.

Watch demo