COMMON CHALLENGES INSURANCE COMPANIES AND THE
TEAMS WITHIN THEM FACE - AND HOW LEANKIT EQUIPS
TEAMS WITH WHAT THEY NEED TO KEEP PROGRESS MOVING

| COMMON CHALLENGES | THE LEANKIT ADVANTAGE |
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| Lack of clear process | **Visualize Your Process** Using highly flexible Kanban boards, LeanKit lets teams define and evolve their processes without restricting the way they work. With shared visibility, teams can work to optimize and refine their processes for faster delivery. |
| No shared understanding of status within teams | **Work in Context** LeanKit provides a go-to place that helps teams stay connected and informed, regardless of whether you're in the same room or geographically distributed. Reduce the risk of misunderstandings, oversights, and handoff delays with built-in collaboration features that make it easy to ask questions and share status updates. |
| Poor coordination across teams causing delays | **See Your Work Flow** Coordinate the flow of work within and across connected teams to improve the delivery of customer value. LeanKit gives all team members and project stakeholders a shared understanding of the work, providing the right level of visibility and detail to track progress and identify potential problems --even when a project spans multiple teams and organizational levels. |
| Lack of visibility for leadership | **Connect Work Across the Organization** With LeanKit's Connections functionality, organizations can connect all the work associated with a key initiative, providing executives with a bird's-eye view into the status of high-priority work. |

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| A disconnected, frustrated, and blame-filled team culture | **Build a Respectful Culture** Visualizing work, and seeing how their work impacts the entire value stream, helps teams organically form a new culture -- one of shared responsibility and accountability toward each other. |
| No performance data to fuel improvement efforts | **Power Your Teams with Data** LeanKit's Advanced Reporting solution offers quick insight to help you highlight organizational trends with cross-board reporting, meet your unique needs with custom reports, charts, and graphs, and ensure common understanding via easy report sharing. Use real performance data to drive continuous improvement efforts across the organization. |
| Disparate tools making scaling difficult | **Integrate All Your Systems** Our flexible, secure platform lets organizations connect LeanKit with other tools and applications, creating a software ecosystem that makes it easier to visualize, manage and execute work across the organization. |
| Struggling to scale Lean across the organization | **Purpose-Built for Lean** LeanKit supports the implementation of Lean principles, practices, and work methodologies across all business functions, to help organizations create an environment of continuous improvement and innovation to deliver customer value, faster. |