THE ANATOMY OF A COMPLEX PRODUCT PORTFOLIO

Do You Have a Complex Product Portfolio?

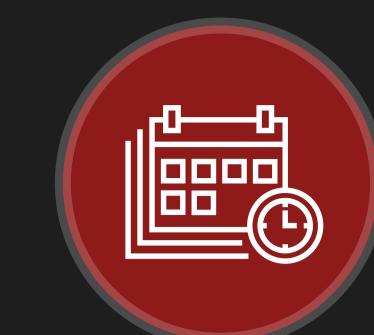
A complex product portfolio requires rigorous data modeling, analysis, and disciplined ongoing governance to actualize value. They are often R&D initiatives with:



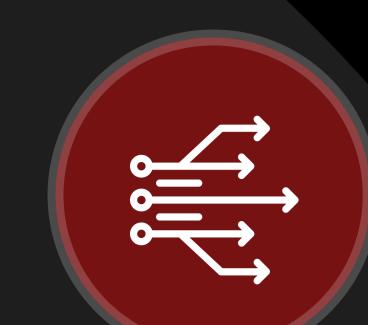
Massive financial investments



High-risk



Long development cycles



Multiple scenarios

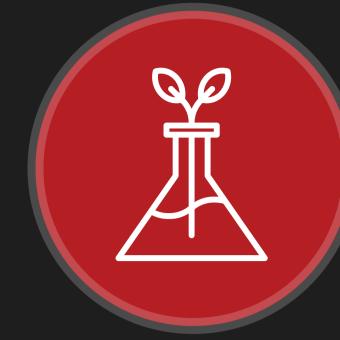
Industries Where Complex Portfolios Show Up Most Often



Life Science **Organizations**



High-tech Companies



Chemical Manufacturers



Medical Device Manufacturers

What Makes a Product Portfolio Complex

COMPLEXITY IN PRODUCT PORTFOLIO PLANNING

Investment and Value



PHARMA COMPANIES

+\$100M Invested

BILLIONS Derived Value

~12%

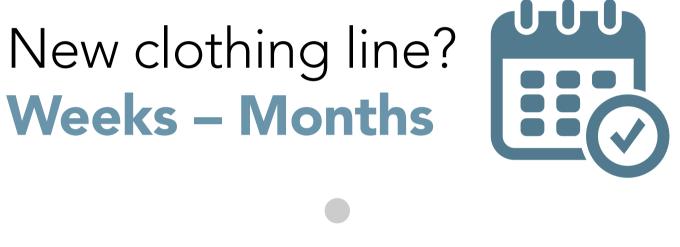
Average Revenue Spent on R&D

Complexity means HIGH-RISK



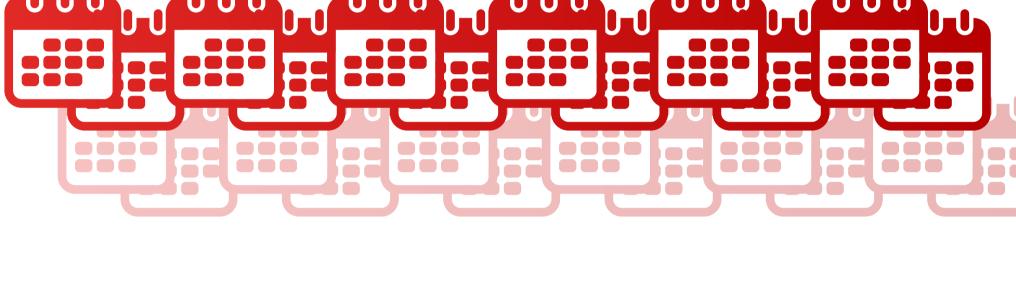
competition New





Products in a complex portfolio? 18 Months – Years

Long Development Cycles



Top Drivers of Portfolio Quality in Complex Situations

hurdles



technologies

22% Risk management competencies*



Vast Scenarios for Managing Uncertainty

COMPLEXITY IN PRODUCT PORTFOLIO EXECUTION

Choosing 25 out of 30 possible Running 2 scenarios for products for a portfolio = each product =

unlimited possible portfolios

O possible combinations



experimentation mindset." **

"70% of executives from digitally

leading companies embrace an

human creativity." – Ilya Prigogine

uncertainty is at the very heart of

massive value. The challenge is clarifying and simplifying the decision-making processes driving these portfolios to clear the path to realizing that value.

Translating Data into Value:

Quickly collect and process massive amounts of data continuously

R&D-intensive, complex product portfolios represent an opportunity to create

 Visualize real-time data to identify opportunities Report on trade-offs and ability to meet strategic goals

 Explore alternatives at every level of the portfolio Learn how your team can uncover the most significant value in its complex

Effective management of a complex portfolio requires the ability to:

product portfolio and ensure your biggest bets pay off by downloading

The Leaders Guide to Managing Complex Product Portfolios.

